



Jody Knight, Key Account Manager at Metabo gives one prospective buyer the low-down on their new KGS 216 Plus mitre saw. See last month's F&C (186) for a review of this fine machine



Festool's UK Marketing Manager, Stephan Hoffmeyer was available to answer all manner of questions relating to the new products on their stand

## D&M Tool Show report

Once again Paul Dowding and the rest of the D&M team choreographed a fantastic long weekend of tool demos and displays at Kempton Park racecourse. D&M is very much a hands-on experience where customers can get up close and personal with all manner of tools and equipment.

In many cases the stands are manned by people who have had a hand in the development of the tools, and represent some of the best knowledge available to end-users under one roof.

Festool made their debut at the show this year with two displays, one indoors and one outdoors, showcasing their new TI 15 impact driver and XL DF 700 Domino. Both bits of kit are well worth investigating, as they represent a departure from the norm, and will definitely have you questioning your perception of these two machines.

Festool weren't alone in having something new to offer. Bosch were creating quite a stir, demonstrating

their new GCM 12 GDL Professional mitre saw. Dominika Haller, UK Product Manager for Bosch Power Tools Drilling Accessories said, "I really enjoyed coming to the D&M Show again this year. It's a great opportunity for Bosch to demonstrate their tools and accessories to a large number of end-users."

The Metabo technicians were constantly in demand as they too were presenting a new range of mitre saws. The KGS Plus range have the best extraction capabilities I have ever seen on a mitre saw, and with three blade sizes available from 216mm to 315mm, there's a machine for every user.

Sales of equipment were up on last year and I can only assume that a keen pricing strategy adopted by the manufacturers is partly responsible, a list of great new products being the main factor. Either way, the future – as they say – is bright, and once again D&M delivers a much-needed shot in the arm.



Thank you to all the readers of F&C that dropped by the GMC stand. It's a great opportunity to gain some feedback for the magazine. Next year's show is booked for the 12th – 14th October. I spotted a number of items at the show that made it into our much desired and admired Dream Team this year, which is up for grabs to one lucky reader. Go to page 62 for your chance to enter.

**In the Record Power marquee business was brisk and experts like Peter Webb were on hand to share their knowledge freely**



Bosch were running more demos this year than in previous years so it was all hands on deck for their 15-strong team including Dominika Haller



They're under starters orders, but don't worry. The early birds at the show are showered with free T-shirts, fired from an improvised blunderbuss courtesy of Stanley Bostitch